Professional Construction Estimators Association of America, Inc. (PCEA) was chartered in 1956 with 35 members from various construction disciplines in Charlotte, North Carolina. Some of the Charter members remain active today. During our early years, members rallied together to exchange ideas, promote educational endeavors and high ethical standards, while simultaneously developing new friendships. Under the leadership of Charlotte’s early presidents, the members set forth many goals to promote and support the industry while expanding the voluntary association. As a result of these efforts, a second chapter was formed during 1958 in Greensboro, North Carolina (now called the Triad Chapter). The Raleigh-Durham Chapter (now called the Triangle Chapter) followed behind in 1963. Subsequent chapters were formed in Virginia, North Carolina, South Carolina and Georgia and Florida. Vern W. "Bill" Helms of the Charlotte Chapter was elected as our first National President in May 1975 during the first annual convention at Myrtle Beach, South Carolina. Since then, PCEA has grown to almost 1,000 members with twelve chapters in five states. Current goals include active expansion to other market areas.

PCEA members have always been active in the promotion of construction education for the betterment of the industry. Each chapter individually coordinates, develops and establishes programs to assist and enhance the educational endeavors in their community while pursuing the educational goals of membership. PCEA Chapters support educational programs ranging from, but not limited to, scholarships to local students, endowed scholarships at several Universities, providing construction instructors, purchasing equipment for use in technical training and introducing construction as a trade to "at risk" students.
Members Corner
Please keep the following members in your thoughts and prayers;
Marc Marotta and Family - Father Passed Away
Jason Graham and Family - Uncle
Kevin Sherron and Family - Father
Tom VonCannon and Family - Father and Uncle

PCEA Triangle Chapter 3 Scholarships:
PCEA recognizes that one of the greatest problems facing our industry is a shortage of interested and well qualified employees at all levels. To that end, our mission is to extend Scholarships to persons interested in pursuing a career in the construction Industry.

The following Scholarships are funded by the PCEA Triangle Chapter fundraisers and events. (Please see a Faculty Representative at these schools to receive an application).

PCEA Member Dependent Scholarship
The PCEA Member Dependent Scholarship is available to immediate family members of PCEA members in good standing. The recipient of this Scholarship does not have to be pursing a degree in the Construction Industry.

Contact

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>Email Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>Evan Smith</td>
<td>Outgoing President</td>
<td><a href="mailto:esmith@floorscapenc.com">esmith@floorscapenc.com</a></td>
</tr>
<tr>
<td>Ryan Degnan</td>
<td>President Elect</td>
<td><a href="mailto:rdegnan@mapdoors.biz">rdegnan@mapdoors.biz</a></td>
</tr>
<tr>
<td>Marc Marotta</td>
<td>1st Vice President</td>
<td><a href="mailto:marc.marotta@skanska.com">marc.marotta@skanska.com</a></td>
</tr>
<tr>
<td>Thomas Von Cannon</td>
<td>2nd Vice President // News Letter Editor</td>
<td><a href="mailto:tavoncannon@vscfs.com">tavoncannon@vscfs.com</a></td>
</tr>
<tr>
<td>Jason Graham</td>
<td>Secretary</td>
<td><a href="mailto:jason@jdsprinkler.com">jason@jdsprinkler.com</a></td>
</tr>
<tr>
<td>Kevin Sherron</td>
<td>Treasurer</td>
<td><a href="mailto:Kevin.sherron@hdsupply.com">Kevin.sherron@hdsupply.com</a></td>
</tr>
<tr>
<td>Kevin Sherron</td>
<td>National Director</td>
<td><a href="mailto:kevinsherron70@gmail.com">kevinsherron70@gmail.com</a></td>
</tr>
<tr>
<td>Glenn Hessee</td>
<td>National President</td>
<td><a href="mailto:ghessee@talbertbuildingsupply.com">ghessee@talbertbuildingsupply.com</a></td>
</tr>
<tr>
<td>Wally Mills</td>
<td>At-Large Director</td>
<td><a href="mailto:wally@stwcorp.com">wally@stwcorp.com</a></td>
</tr>
<tr>
<td>Adam Blalock</td>
<td>At-Large Director</td>
<td><a href="mailto:adam@blairdurom.com">adam@blairdurom.com</a></td>
</tr>
<tr>
<td>Rick Embrey</td>
<td>At Large Director</td>
<td><a href="mailto:rick@mr-dirt.com">rick@mr-dirt.com</a></td>
</tr>
<tr>
<td>Chris Kelley</td>
<td>At Large Director</td>
<td><a href="mailto:chrisk@jdbeam.com">chrisk@jdbeam.com</a></td>
</tr>
</tbody>
</table>
Officer and Board Elections

Get Involved cast your Vote
## Current Roster of Officer and Board Members

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>Email Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>Evan Smith</td>
<td>President</td>
<td><a href="mailto:esmith@floorscapenc.com">esmith@floorscapenc.com</a></td>
</tr>
<tr>
<td>Ryan Degnan</td>
<td>President Elect</td>
<td><a href="mailto:rdegnan@mapdoors.biz">rdegnan@mapdoors.biz</a></td>
</tr>
<tr>
<td>Marc Marotta</td>
<td>1st Vice President</td>
<td><a href="mailto:marc.marotta@skanska.com">marc.marotta@skanska.com</a></td>
</tr>
<tr>
<td>Thomas Von Cannon</td>
<td>2nd Vice President // News Letter Editor</td>
<td><a href="mailto:tavoncannon@vscfs.com">tavoncannon@vscfs.com</a></td>
</tr>
<tr>
<td>Jason Graham</td>
<td>Secretary</td>
<td><a href="mailto:jason@jdsprinkler.com">jason@jdsprinkler.com</a></td>
</tr>
<tr>
<td>Kevin Sherron</td>
<td>Treasurer</td>
<td><a href="mailto:kevinsherron70@gmail.com">kevinsherron70@gmail.com</a></td>
</tr>
<tr>
<td>Kevin Sherron</td>
<td>National Director</td>
<td><a href="mailto:Kevin.sherron@hdsupply.com">Kevin.sherron@hdsupply.com</a></td>
</tr>
<tr>
<td>Glenn Hessee</td>
<td>National President</td>
<td><a href="mailto:ghessee@talbertbuildingsupply.com">ghessee@talbertbuildingsupply.com</a></td>
</tr>
<tr>
<td>Wally Mills</td>
<td>At-Large Director</td>
<td><a href="mailto:wally@stwcorp.com">wally@stwcorp.com</a></td>
</tr>
<tr>
<td>Adam Blalock</td>
<td>At-Large Director</td>
<td><a href="mailto:adam@blairduron.com">adam@blairduron.com</a></td>
</tr>
<tr>
<td>Rick Embrey</td>
<td>At Large Director</td>
<td><a href="mailto:rick@mr-dirt.com">rick@mr-dirt.com</a></td>
</tr>
<tr>
<td>Chris Kelley</td>
<td>At Large Director</td>
<td><a href="mailto:chrisk@jdbeam.com">chrisk@jdbeam.com</a></td>
</tr>
</tbody>
</table>
Officer Elections, Are you or do you know someone, that is interested in working on the Board? Get your thought together!

March-20-2017
PCEA Spring Golf Tournament 2017
MacGregor Downs Country Club
Shotgun Start @ 11:00 AM

April Social — Date and Details Pending in Lieu of regular Monthly Meeting

Wednesday May 3 - Sunday May 7, 2017
PCEA National Convention
Myrtle Beach Marriott & Spa at Grande Dunes
8400 Costa Verde Drive, Myrtle Beach, SC
MacGregor Downs Country Club is deeply rooted in a treasured history, and timeless tradition. Since 1967, the Club has continued to build on its legacy and is poised for the next half-century. Today, MacGregor Downs remains one of the most prestigious private clubs in North Carolina.

March-20-2017
PCEA Spring Golf Tournament 2017
MacGregor Downs Country Club
Shotgun Start @ 11:00 AM
Claire Abshire, Community Outreach Specialist for the Better Business Bureau

Claire, delivered an overview of what the Better Business Bureau provides for services for the Business Community and Consumers who do not get what they paid for. Not knowing anything about the services they offer. The services they offer would be of benefit to our members who are approached by a new company who offers services or request services for our membership.

An excellent presentation that gave plenty of information in the time she had. There were a lot of great questions from our membership, having to do with background checks or information on business ownership, past history, complaints filed and their resolution.
We had a good turn out for our February Meeting and Presentation. We look forward to seeing you at our next Meeting.
Great Relationships are built and grown every Meeting! Get involved and bring an associate and or a friend to join our group of professionals.
March Membership Meeting
Meeting 3-16-2017

Address:
6019-A Glenwood Ave
Oak Park Shopping Center
Raleigh, NC 27612-2601

Our March Speaker is
'Kevin L. Dellinger ,
Field Technical Service Representative
Spears Mfg. Co.  (714) 338-9572
Email kdellinger@spearsmfg.net
www.spearsmfg.com

March Booked ------- 'Kevin L. Dellinger <KDellinger@spearsmfg.net>
Spears CPVC plastic Piping for Fire Sprinkler, Plumbing and HVAC applications . He will be
discussing the issues with CPVC and the interaction to contact materials that affect the service of the
Plastic piping.

April Social in Lieu of monthly meeting

Contact information for our February Speaker is noted below for your use.

Claire Abshire, Community Outreach Specialist
BBB of Eastern North Carolina, Inc.
5540 Munford Road, Suite 130
Raleigh, NC 27612

p: 919-277-4201
f: 919-277-4221
cabshire@raleigh.bbb.org
This building contains a CPVC fire sprinkler system. This CPVC fire sprinkler system is a Life Safety Assembly and must be treated carefully. Please read the following before any activity which could contact this system:

CPVC piping components may be damaged by certain substances and construction practices.

- DO NOT stack, support, hang equipment, or hang flexible wire/cable, especially communications cable, or other material on the fire sprinkler system.
- ONLY system compatible materials including, but not limited to solvent cements, caulks, sealants, cutting oils and thread pastes as noted by the CPVC fire sprinkler piping system manufacturer’s installation instructions should be used in contact with this system.
- DO NOT expose CPVC products to incompatible substances, such as cutting oils, non-water based paints, packing oils, traditional pipe thread paste and dope, fungicides, termiticides, insecticides, detergents, building caulks, adhesive tape, solder flux, flexible wire/cable (with special consideration for communications cabling), and non-approved spray foam insulation materials.
- DO NOT expose CPVC products to edible oils, solvents, or glycol-based anti-freeze fluids.
- DO NOT expose CPVC products to open flame, solder, and soldering flux.
- DO NOT drop, distort, or impact CPVC products or allow objects to be dropped on them.
- DO NOT handle CPVC products with gloves contaminated with oils (hydrocarbons) or other incompatible materials.

Failure to follow this notice may cause cracks or fractures to develop in CPVC products resulting in property damage due to leaks or flooding. The presence of any visible cracks may require partial or full system replacement. For additional information contact the general contractor or the fire sprinkler system installer.
1) Actuation Valves
2) Double Containment fittings
3) CPVC Duct Fittings
4) CPVC for Fire Protection
5) Fabricated Fittings
6) Lab Waste Fittings
What is a SMART sprinkler system?
The SMART (Simultaneous Monitoring, Assessment and Response Technology) sprinkler system is new technology being developed that can help protect buildings, such as warehouses, from fire loss. This system uses multiple sensors and programmable logic with the goal of detecting and locating fires more quickly, operates with less expensive water systems, and is designed to activate sprinklers earlier and in groups, to better suppress major fires than traditional wet sprinkler systems.

Due to the added equipment and components, SMART sprinkler systems are more complex than traditional ones. FM Global has conducted a comparative study of the reliability/availability and cost-effectiveness of the SMART sprinkler versus traditional wet sprinkler systems. The detailed results of this research can be found in the new FM Global report, *Evaluation of the Availability of the SMART Sprinkler System*, authored by FM Global senior research engineer, Kaushik Chatterjee.

Highlights of this study include:

- Estimates of the availability of these early wired and wireless SMART sprinkler configurations (i.e., their ability to operate when called upon) is 86 percent and 83 percent, respectively, over a 30-year product lifetime—compared to 97 percent for an established traditional sprinkler system.
- The gap between the availability of SMART sprinklers and that of traditional sprinklers can be roughly cut in half by increasing frequency of inspection, testing and maintenance from once to twice yearly.
- The estimated lifetime costs of inspection, testing and maintenance of traditional sprinklers is 50 percent lower than that of SMART sprinklers.

In a sample case used to provide preliminary evaluation of the technology, initial installation cost for a 55,000-square-foot (5,100-square-meter) warehouse was estimated at US$280,000 for traditional sprinklers, US$710,000 for wired SMART sprinklers and US$740,000 for wireless SMART sprinklers. Actual cost would vary widely depending on the setting, vendors and configurations.
Drugs,

There is no such thing as a “Recreational Drug”. I was saddened several weeks ago to find one of my work associated had passed away over the weekend. A clean cut likable young man.

I would have not thought he would have been the type of man to abuse drugs.

Much to my ignorance, he had a problem that I did not know about. We even had a conversation about how drugs affected people he knew.

It is apparent that I'm not in tune with the younger folks. I would not have suspected there was something going on. That goes to show you how close this problem can be and not be seen.

I do not know how to fix this. I can assure you that in the future I will be more vocal about the harmful effects of the use of drugs.

If you know someone that may have a problem don’t wait to voice your concerns. You may not have another opportunity!
PCEA Triangle Chapter 3 Member Business Card Advertising
Support Our Member Businesses

Network Distributors, Inc.
Commercial Lumber & Plywood Supply
Fire Retardant, Pressure Treated & Untreated
NETWORKLUMBER.COM
177 Lake Wheeler Road, Raleigh, NC 27603
919-832-4443 networklumber@bellsouth.net
126 American Way, Fletcher, NC 28732
828-376-3727
331-2 Metro Circle, Wilmington, NC 28401
910-762-4002

Space For Rent
Customers will not call
If they don’t know who to call!

Advertise your business card on this page for $100 per year. Contact Thomas VonCannon for information.
(919) 901-8090 TAVonCannon@VSCFS.com

With over forty years of professional experience in all types of Water Based Fire Sprinkler Systems, Gaseous Fire Suppression Systems, Fire Alarm, and Air Sampling Systems. One call will take care of all of your Fire Protection Needs. Let my experience work for you. No one will work harder to earn your business, than VSC-Fire & Security and Me!

Respectfully,
Thomas A. VonCannon
TAVonCannon@VSCFS.com
1- 919-868-7882 - Direct
<table>
<thead>
<tr>
<th>Nominees</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Ryan Degnan</td>
<td>President</td>
</tr>
<tr>
<td>Evan Smith</td>
<td>Out Going President / At Large Director</td>
</tr>
<tr>
<td>Adam Blalock</td>
<td>1st Vice President</td>
</tr>
<tr>
<td>Thomas Von Cannon</td>
<td>2nd Vice President</td>
</tr>
<tr>
<td></td>
<td>News Letter Editor</td>
</tr>
<tr>
<td>Jason Graham</td>
<td>Second Vice President</td>
</tr>
<tr>
<td>Chris Kelley</td>
<td>Secretary</td>
</tr>
<tr>
<td>Kevin Sherron</td>
<td>Treasurer</td>
</tr>
<tr>
<td>Kevin Sherron</td>
<td>National Director</td>
</tr>
<tr>
<td>Glenn Hessee</td>
<td>National President</td>
</tr>
<tr>
<td>Wally Mills</td>
<td>At-Large Director</td>
</tr>
<tr>
<td>Marc Marotta</td>
<td>At-Large Director</td>
</tr>
<tr>
<td>Rick Embrey</td>
<td>At Large Director</td>
</tr>
<tr>
<td></td>
<td>At Large Director</td>
</tr>
</tbody>
</table>